

THE BOND BANK BULLETIN

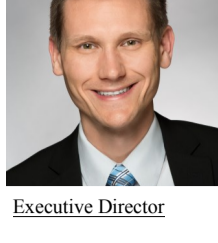
A quarterly newsletter brought to you by the Indiana Bond Bank (IBB)

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TOP STORIES IN THIS NEWSLETTER



Executive Director



Program Updates



Highlights



Bond Bank on the Road

From Mark's Desk

Greetings! I'd like to welcome you to the introductory issue of **The Bond Bank Bulletin**, the new quarterly publication of the Indiana Bond Bank.

The Bond Bank Bulletin will be a forum to share IBB happenings, and to highlight the work you are doing locally to use public finance to transform your community.

In today's issue, I want to introduce myself beyond what you can get from Google or reading a bio. I want to share what drives me, and what to expect from IBB under my leadership.

My passion is fostering thriving communities. That's the reason I am so excited to lead IBB—we have the tools and expertise to facilitate the success of those institutions at the very heart of all thriving communities. K-12 schools. Libraries. Police and Fire Departments. Universities. City, town, township and county government.



Like chefs marinating a chicken breast, our local institutions provide seasoning to their residents through the services provided. A perfect marinade enhances the natural flavors of meat through an ideal mix of seasonings, just as a robust mix of local services marinates residents in the optimal environment for success. The Bond Bank's role is that of sous-chef, working alongside our local chefs to create the most robust and effective blend of seasonings.

I envision an Indiana in which our children's potential is capped not by where they were born, but only by limits of human imagination and will.

A robust local environment cannot replace individual drive and effort, just as a marinade never works without the meat itself (to continue to a rather meaty analogy). But without environment, we sap hope. Suddenly the innate optimism of self-determination - that all things being equal, if we work hard, good things will happen - is challenged.

It's time to eliminate the geographic lottery from the formula of Hoosier success. I want the Bond Bank to foster strong local institutions and thriving communities throughout Indiana. Because as we enter our third century as a state, I envision an Indiana in which our children's potential is capped not by where they were born, but only by limits of human imagination and will.

To get there, we at IBB have work to do. You already know the Bond Bank for its reliability and core programs. I look to build our existing strengths through two primary skills (beyond making great steak seasoning analogies, of course): (1) a relentless motor to improve and (2) an attitude that challenges are the backdrop for innovation.

Drive to Improve:

In many ways, I am still the skinny 18 year old Butler University cross-country walk-on: Never the fastest, but damned if I would get outworked. The Bond Bank team has easily slid into this mindset, and since October we have already seen some of the fruits of our early improvement labors.

Later in this newsletter you'll read about the exciting new features we've added to HELP, our popular equipment financing program. And if you have continuing disclosure obligations through the Bond Bank, you should notice this year's process is more intuitive than years' past.

We will generate solutions which disrupt the status quo.

Innovation Mindset:

I know you face no shortage of sticky challenges. If you're like me, that's part of what draws you to work in the public sector. Solving these big, sticky challenges result in real tangible impact to citizens' lives. I believe you strive for those impactful solutions. I believe you are looking for better answers than "that's how we've always done it".

So while I can't - and wouldn't - promise a new program for every problem, I will promise this: We will listen. We will replace the phrase "you can't do that" with "how might we?" We will generate solutions which disrupt the status quo.

In closing, I'll share a quote from journalist William Langewiesche that has resonated since stepping into this role. He wrote: "So much of who we are is where we have been." How well that simple statement captures the soul of what I want the Bond Bank to be: Fostering the tomorrows of today's Hoosiers through cutting-edge solutions, consistently delivered.

Thanks for reading. I look forward to seeing you in the coming months on the road. In the meantime, please don't be a stranger. I'd love to hear from you. I'm just an email (mwuellner@inbondbank.com) or phone call (317-233-0093) away.

Best,

Exciting Improvements with Equipment Financing!



Essential Equipment Financing

- New streamlined online application now available!
- No fund repayment restrictions, now accepting debt service fund as source!
- Providers who can help with unique items, like:

Schools



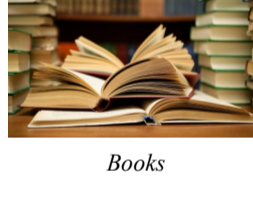
Turf Fields

Cities & Towns



Playground Equipment

Libraries



Books

Visit the Bond Bank [website](#) for additional information and to submit an [application](#).

Program Highlights

Funding Cash Flow Deficits

- On January 25th, the Bond Bank closed its annual Advance Funding Program. Over 20 local units of government were assisted with a rate of 2.07%.
- Midyear applications are now available, with funds available June!

Are you looking for Interim Financing or a Bond Anticipation Note?

The Indiana Bond Bank may be your [answer!](#)

Be on the lookout for a revamped Interim Loan Program!

As Mark mentioned above, the Bond Bank is taking a deep drive into all of our programs. You already read about several HELP improvements. It is our hope to continue working to find ways to improve our agency and offerings.



innovation/problem-solving

Spring Events



We would be delighted to see you at some of our many upcoming events.

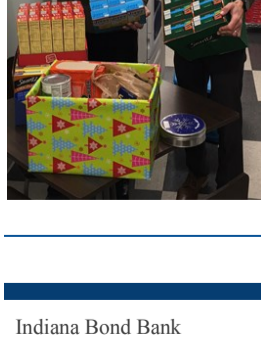
March 27th: Public Funds Management Seminar - *Kokomo*

March 29th: Public Funds Management Seminar - *Shelbyville*

April 4th: Public Funds Management Seminar - *Spencer*

May 10th: Indiana Association of School Business Officials - *French Lick*

[To register for the Public Funds Management Seminars, please click here](#)



Did you know...

During the month of December, the Bond Bank partnered with E-911 for a holiday food drive. A total of 106 lbs. was collected.

Please be on the lookout for the Bond Bank's next opportunity to giveback and assist Hoosier communities!